

CNC ready for the future  
thanks to Cloud Workspace



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CNC Holding is an international group of companies active in the mushroom sector. To make future expansion possible, a structural IT solution was paramount. Thanks to the Cloud Workspace they have realised 13% savings compared to an on-premise variety. What's more, it requires minimal effort while supplying a reliable basis for further growth.

For years CNC had its own solid IT environment, with a traditional server park and modern hardware and software. All went well until the system began to slow down and adding an extra server didn't solve the problem anymore. "Our servers had to deal with more and more information," says Marc Aerts, IT Manager at CNC. "In order to keep growing, a structural solution was required." CNC looked for a new IT solution. With this IT solution they wanted to facilitate their own ambitions, as well as anticipate the changing world around them, to make sure that they would be ready for the future.

### **A reliable IT solution**

Employees at CNC need to rely on the speed and quality of their IT system. A system that meets the highest standards of a modern office environment. The system also has to generate reliable strategic data and KPI's. "We wanted a solution that would help us to keep expanding in the future." Scalable, reliable and transparent. Marc Aerts found the solution for CNC's IT challenge at Eshgro.



### **About CNC**

**CNC Holding is a leading and internationally active player in the mushroom sector. CNC Holding has seven locations in the Netherlands and Poland. CNC have about 475 employees.**

**Subsidiary company CNC Grondstoffen is one of Europe's largest suppliers of compost and casing soil for mushroom cultivation.**

"We certainly didn't choose Eshgro just like that," says Marc Aerts. He first talked with another IT user of Eshgro's. "They had opted for Eshgro after an extensive and careful selection. According to their IT Manager Eshgro provided the most scalable and reliable solution. Thanks to the tripartite agreement with HPE, the continuity is guaranteed even better than with other cloud suppliers." Marc Aerts continues: "Besides, the implementation, a challenge that requires absolute precision, was done flawlessly. I was convinced!"

**"A solution that helps us to keep growing in the future"**

Marc Aerts, IT Manager at CNC



## Focus on growth

The decision on the most suitable system for CNC Marc Aerts remembers well: “We actually wanted to go for an IaaS solution; Infrastructure as a Service. Servers and maintenance would be outsourced to a third party. But the management at CNC actually wanted to go a step further: a cloud solution that wasn’t about technology, but about the users and the business.”

CNC chose Eshgro’s Cloud Workspace. “A scalable, stable and secure IT solutions,” according to Marc Aerts. “We use exactly the same applications and a recognisable look and feel for our employees. The employees soon experienced the system’s improved performance,” Marc Arts concludes. “Thanks to this IT solution we save time and we can now focus on the growth of CNC.”

**“A saving of 13% compared to an on-premise variety”**

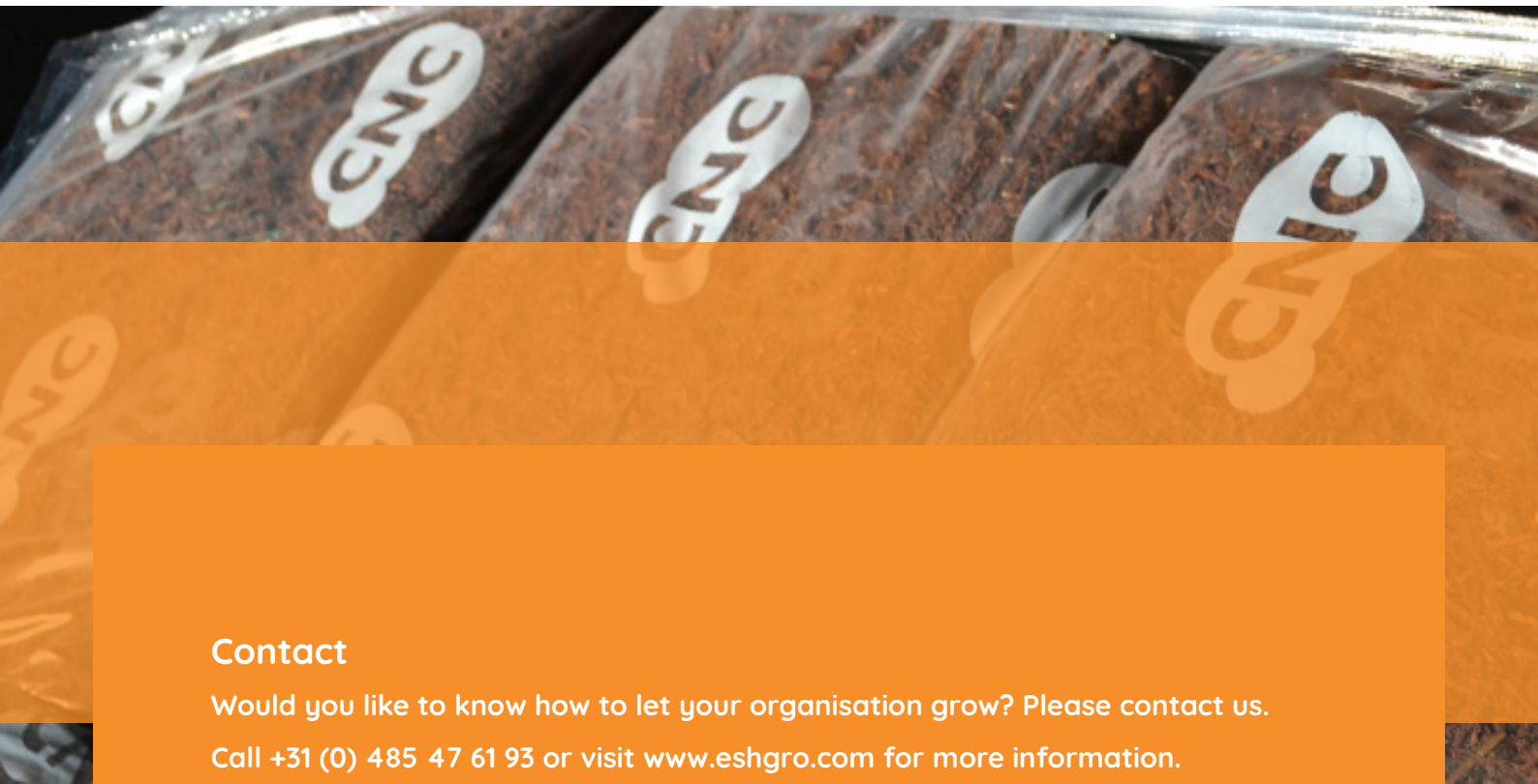
## Scalable and transparent

Marc Aerts did a calculation for a five-year period. “This showed a saving of 13% compared to an on-premise variety,” says Marc Aerts. “Added to the convenience of outsourcing, the advantages of upscaling and downscaling and the guarantee of a secure environment clinched the deal. We now have considerably fewer invisible and unpredictable costs. Instead of having to spend large sums of money in advance, I now pay a few tenners per user each month and that’s it. It’s perfect,” says Marc Aerts.

## Secure and reliable

Marc Aerts is still satisfied: “The system works perfectly. We are expanding, without having to change systems or IT solutions.” Downscaling or upscaling is child’s play with Eshgro’s Cloud Workspace. “Eshgro offers guaranteed security in the cloud and provides clear monthly reports.” Marc Aerts continues: “Agreements are always met. The feeling of being unburdened is great and gives us confidence in the future.”

“As CNC we are growing steadily, abroad as well. It’s good to be able to fully trust a professional IT partner that knows you and your business. It really does provide confidence in the future,” says Marc Aerts.



## Contact

Would you like to know how to let your organisation grow? Please contact us.

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